QUANTUM PC SERVICES
HOW A REPAIR SHOP AND MSP IN RURAL WISCONSIN GREW THEIR BUSINESS WITH MALWAREBYTES

INTRODUCTION

Nathan Drager, the owner of Quantum PC Services, noticed some of his customers were falling for online tech support scams. Though he tried to educate people on the dangers of these scams, there was only so much he could do. He needed a product that could work proactively to protect users. "I was looking for security software with layered web protection that could warn users instead of loading the scam web page," said Drager. He started shopping around for a new cybersecurity product to offer his customers.

According to Drager, he was looking for a cybersecurity solution that was "lightweight, portable, and effective." It also had to be affordable. After weighing several options, Drager realized the solution he needed was right under his nose. "I had been using Malwarebytes for remediation on my entire computer, but when MBAM 3.0 was released, I immediately saw the effectiveness of the web protection security layer," said Drager. He'd seen enough to know Malwarebytes was powerful, but he also needed to be simple enough for his customers. In the end, it only took a few minutes of using the product to make a decision. "The first time I saw the full-page Malwarebytes logo preventing a user from clicking through a malicious ad, I knew it was what I wanted to offer my clients," said Drager. Before long, Drager started offering Malwarebytes to his customers.

CHALLENGE

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SOLUTION

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TO LEARN MORE ABOUT THE MALWAREBYTES TECHBENCH PROGRAM FOR REPAIR SHOPS AND MSPS, GO TO MALWAREBYTES.COM/TECHBENCH.