

All-in-One Cybersecurity Platform Plus Human Expertise Give Drummond Peace-of-Mind

For more than 80 years, Drummond has been at the forefront of the print industry helping brands take their customers' experience to the next level by bridging the gap between digital and print. Through acquisitions of regional print companies in the U.S., Drummond has grown rapidly in recent years and now has six locations with more than 180k square feet of fulfillment space.

Following the acquisitions, Drummond initially had a mix of security tools and processes, and the company set out on the goal of adopting standardized tools and rigorous security practices across the organization to obtain its ISO/IEC 27001 certification.

At the time, Drummond was running Webroot, which was delivering lackluster endpoint protection. On many occasions, Webroot would let a user's browser redirect to a malicious site, allow potentially unwanted modifications (PUMs), and let other threats go undetected. "Ultimately, Webroot was not telling us what was going on in our environment, and we needed to replace it," said Dennis Davis, IT Systems Manager at Drummond.

DRUMMOND
experience reimagined

Partner-At-A-Glance

Customer

Drummond

310 endpoints; 6 locations
across the U.S.

Industry

Print Manufacturing

Displaced Solution

Webroot

ThreatDown Solutions

ThreatDown Nebula Platform,
including:

- Managed Detection and Response
- Endpoint Detection and Response
- Endpoint Detection and Response for Servers
 - Vulnerability Assessment and Patch Management

Results

- Found and removed tens of thousands of PUMs across the environment
- Demonstrated rigorous security practices and passed ISO/IEC 27001 and HIPAA audits
- Extended team resources with MDR providing 24/7 security coverage



“Cyber threats are 24/7, and my team needs to sleep. The MDR team watching our network around-the-clock gives us a chance to sleep without worry. With ThreatDown MDR backing us up, I also finally got to step away and take a two-week vacation. I’m just glad to know that we have a security team watching over our shoulder and making sure it’s all clear.”

Dennis Davis, IT Systems Manager
Drummond



A cybersecurity force multiplier

Davis turned to ThreatDown, powered by Malwarebytes, for its breadth of cybersecurity solutions that offer unified management across Drummond’s extensive environment. As a key vendor for the company’s cybersecurity and compliance attestations, including successfully obtaining HIPAA and ISO/IEC 27001 certifications, Drummond adopted ThreatDown Managed Detection and Response (MDR), Endpoint Detection and Response (EDR) for its user machines and servers, as well as Vulnerability and Patch Management (VPM).

“Our IT ops team has three people, so with everything we deploy, we need a full force multiplier. ThreatDown, powered by Malwarebytes, gives us that,” Davis shared, explaining that “ThreatDown, powered by Malwarebytes, gives us a single pane of glass to see the landscape very quickly from a high level, so we can react to that information. To me, that’s a force multiplier. With a couple clicks in our ThreatDown Nebula console, we can

quarantine or remediate whatever it is to resolve thesecurity issue and move on to other priorities, without even having to get other people involved.”

MDR enabling peace of mind AND vacation time

One of the first successes with ThreatDown, powered by Malwarebytes, was resolving the company’s endpoint security risks. After deploying ThreatDown EDR to the company’s 310 endpoints, it swiftly cleaned up the environment, finding and removing more than 10,000 PUMs and other threats. The next big win was gaining expert security resources with ThreatDown MDR that provides the IT Ops team with much-needed resource coverage.

Previously, Drummond was using outside security consultants to provide threat hunting services but the approach was very reactive, consisting mainly of pulling down logs and looking at them offline, which didn’t

provide value in early attack detection. Now, with ThreatDown MDR in place, it’s a game changer experience for the company.

“With ThreatDown MDR, we have after hours security coverage, and threat hunting is constantly going on. The MDR team is dialed in to respond really fast where an issue has already been investigated, cleared, and closed by the time we see the alert. That’s exactly what we want from our investment — a team extension that’s already handled things so we don’t have to.”

Having MDR in place not only gives Drummond rigorous security coverage and after-hours support, but it also helps the IT Ops team experience better work-life balance as well as focus on other priorities within the company. “Cyber threats are 24/7, and my team needs to sleep. The MDR team watching our network around-the-clock gives us a chance to sleep without worry. With ThreatDown MDR backing us up, I also finally got to step away and take a two-week vacation.



Experienced peace of mind

and worry-free sleep with ThreatDown MDR in place



Adopted and streamlined

system-wide vulnerability patch management program



Gained strong vendor partnership

that's on hand to help and act on feature requests

I'm just glad to know that we have a security team watching over our shoulder and making sure it's all clear," said Davis.

Gaining a security partner that's 'on mission'

With the ThreatDown, powered by Malwarebytes, platform, Drummond has unified its cybersecurity across locations and adopted information security best practices, including swiftly identifying software flaws across the company's systems and rapidly deploying patches.

"ThreatDown, powered by Malwarebytes, closed security holes for us across multiple categories. What still amazes me is that from one agent, ThreatDown gives us all these security capabilities like endpoint protection, vulnerability patch management, and MDR. One agent that's doing all this work for us. And for the cost compared to others where we get more capability for less money is tremendous," said Davis.

The IT Ops team also gained a strong vendor relationship with Malwarebytes where Davis and his team can get fast answers to questions and submit feature enhancements that often get implemented in rapid time.

"I've used Malwarebytes for years, and the company always seems to be on mission and on point every time. Whenever I had doubts about other products in the past, I've relied on Malwarebytes to give me a second opinion, which has really instilled my faith in the company. Whenever I need cybersecurity help, Malwarebytes is my go-to," said Davis.



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