

## CASE STUDY

# "...more features for the same price. Cloud was a no-brainer."



**Cloud delivers**  
66% reduction  
in admin time



**Zero trouble**  
**tickets** - down  
from 3-5/day



**Same cost for**  
**cloud**, powerful  
new features

## Challenges

Pat started out with Malwarebytes on-premise when he observed that Sophos wasn't doing enough to stop Ransomware and other malware. Five years on, he's very pleased with its performance and has recently upgraded to a cloud deployment. With some 2,500 endpoints to protect — including Chromebooks, Macs, and Windows desktops and servers — security remains a challenge. However, cloud migration has made it a challenge that is much more easily managed.

- **Minimizing the need** for machine reimaging.
- **Protecting systems** against new and emerging malware types.
- **Keeping** the faculty and student networks segmented and safe.

## Reasons for Choosing Malwarebytes

Dissatisfaction with Sophos initially led Pat to Malwarebytes. Migrating to the cloud was an easy decision to make. Pat noted that the cloud offered more robust features and greater flexibility than on-premise, all for the same price — so getting sign-off on the upgrade was easy.

- **Comprehensive:** All-in-one solution — no need for a separate management or deployment tools or on-premises hardware.
- **Effective:** Greatly reduces malware incidents and machine reimaging.
- **Affordable:** Getting more for your money is an always-welcomed benefit.

## OVERVIEW

### CUSTOMER

#### Reavis High School

On-site Administrative Office,  
Burbank, Illinois

250 faculty  
2,000 students

### INDUSTRY

Public Education

### IT ENVIRONMENT

Traditional layered anti-virus

### SOLUTION

Malwarebytes Endpoint  
Detection and Response





The cloud version has lots of great updates that make management and troubleshooting much easier. Everything is now accessible and it's easy to see what's happening — or not — on every endpoint. For the same cost as before, upgrading was a no-brainer.

Pat Kustok, Computer Technician  
Reavis High School

## How Malwarebytes Solved the Problem

Migrating to cloud had a short learning curve. Everything was up and running — and running up to expectations — within a week. Since implementation, it's been nearly flawless. "I'd give it 9 stars out of 10," says Pat.

- **Cloud console** makes adding endpoints and monitoring devices easy. Student and faculty networks previously hosted on separate servers are now in one location where they can be managed remotely — on campus or off.
- **Cloud is a great time-saver.** Zero trouble tickets vs. up to 5 daily before cloud.
- **Zero touch.** User friendly, easy to use. "Prior to cloud, we'd log in to the system daily to keep an eye on things. Now, not so much."



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