

CASE STUDY

Trusted partnership from local, technical resources provided by Malwarebytes



High level of confidence
that clients have effective
endpoint protection



**Simple client
administration** with
automated provisioning



**Positive partner
relationship** with local,
technical support

Challenges

iLoos Informatique Colmar offers expertise and quality service that provides clients with peace of mind for their IT needs. Yet, the service provider's incumbent antivirus solutions, Kaspersky and Symantec, were not providing adequate malware protection for its 600 clients in Colmar, France. "We had frequent scenarios where clients were getting hit by a lot of attacks, rendering their networks unstable or completely blocked," said Philippe Rodenstein, Manager at iLoos Informatique Colmar.

- **Ineffective antivirus protection** causing endpoint infections and leading to business interruptions
- **Successful attacks** consuming valuable staff time managing remediation efforts
- **Limited management and visibility into client security posture** without going onsite or phoning client

Reasons for choosing Malwarebytes

"Malwarebytes makes it possible to provide our clients with a proven, effective endpoint security solution. The product's proven, effective capabilities and access to local, technical support give us confidence to say that we offer our clients an exceptionally good solution for their security," said Rodenstein.

- **Effective protection** with multiple detection capabilities and ransomware rollback
- **Strong revenue potential** with an effective product that provides high value with multi-layered endpoint protection and simplified MSP management
- **Simplified management** with OneView console that allows iLoos to easily provision new endpoints and manage all clients from a single user interface

OVERVIEW

CUSTOMER

iLoos Informatique Colmar

INDUSTRY

Managed Service Provider
(MSP)

SOLUTION

Malwarebytes Endpoint
Protection





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Philippe Rodenstein, Manager
iLoos Informatique Colmar

How Malwarebytes solved the problem

"Malwarebytes works really well and kills all the ransomware and malware attacks on our clients' endpoints. The single, cloud-based console also makes it easy to do our client administration and automatically provision new endpoints.

- **High level of confidence** that clients have the best solution for their endpoint security and that Malwarebytes detects what traditional antivirus miss
- **Provides simple administration** and makes it easy to automatically provision new client endpoints, maximizing iLoos time efficiency and profitability
- **Positive partner relationship** supported by local resources with technical expertise



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Malwarebytes is a cybersecurity company that millions worldwide trust. Malwarebytes proactively protects people and businesses against malicious threats, including ransomware, that traditional antivirus solutions miss. The company's flagship product uses signature-less technologies to detect and stop a cyberattack before damage occurs. Learn more at www.malwarebytes.com.